

ATRA 2019 Conference  
RPG Research & RPG Therapeutics LLC - Workshop Session 4 Handout / Slides Outline  
September 14<sup>th</sup>, 2019 - Peppermill, Reno Nevada - **Room: Tuscany 4**  
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- Session Title & Subtitle
- Audience Assessment
- Session Speakers
- About / Resource links
- Handouts overview
- Hands-on activities are part of the overall sessions. Far more hands-on and in-depth discussion on specific areas, come to the RPG Tour in the northwest parking lot.
  
- Audience Assessment
  
- Session Outline
- NCTRC Analysis Areas
- Covered Populations
  - Service Professionals in Therapeutic, Educational, & Other Settings
  - Prospective client contacts
  - Prospective facility managers/director/decision-makers/stakeholders

#### RPG Professional issues & considerations

- Where to begin?
  - So many TRSs are not business savvy or trained very well in this area
  - RPG Professional roles available
  - Start as a <insert RPG format> player... anywhere, just start playing.
  - Can start solo and work up to groups
  - Any nearby game store, but caveats about PUGs
  - Join RPG Research as a Volunteer Trainee
  - Attend RPG Research free public events
  - Attend RPG Therapeutics LLC's paid regular sessions
  - Player Archetype Specialist
  - RPG Facilitator
  - RPG Advocate
  - GM Tiers (higher numbers less inclusive)
  - Work up to GM as facilitator in standard diversional settings, before working up to special populations
  
- Recommended game tiers & why
  - Also see the legal > product use licenses section
  
- Facilities considerations including mobile & remote options
  - Community centers
  - Various healthcare & rehabilitation settings
  - Note about Saint Luke's Rehabilitation SCI/BI (lead to mobile)
  - Note about Shriners

- Parks, camps, parties, recreation (TR & non-TR)
- Mental healthcare
- Incarcerated settings
- In-facility to out-facility transition programs & RPGs
- Mobile considerations
- Remote considerations
- APIED/R: Relevant notes related to processes with clients during the phases of:
  - Assess (high level, pre-contact/meeting)
  - Proposing (overcoming ignorance & inculcated myths)
    - Examples where we failed
    - Examples where we turned it around
      - Activity, challenge by choice, role-playing meeting an initially hostile potential client contact.
  - Assessing (client-specific program proposal once foot in the door) and assessment tools.
    - Stop using invalid & unreliable.
    - Work on using “gold standard” 0.8+ or better tools
  - Planning
    - Optimizing the RPG experience
  - Implementing
    - “Tricks of the trade”
  - Evaluating
    - Methods & tools
  - Documenting
  - Written
  - Audio/video
  - Electronic tools
  - (RE) Not just reiterating APIED, but also following up with clients on 3 to 9 month intervals.
- Related Market sizes
  - Previously just publishing, labor of love not money
  - RPG Professional: potentially lucrative, and good income options
  - The RPG Professional is brand new but rapidly growing market & industry (show articles & personal income examples)
  - Also public examples from:
    - Critical role
    - Game to Grow
    - RPG Research
    - RPG Therapeutics LLC
- Additional Professional Standards Considerations
  - Concerns/fears about Therapeutic & Educational versus Recreational & Entertainment
  - RPG TR Handbook of Practice
  - Use of WHO ICF/ICD codes

- Safety, legal, and others
- Safety
- Legal: Product-specific permission to use licenses
- Administrative, operations & training manuals, policies & procedures
- Liability (CYA): insurance (General, EO, etc.)
- Insurance challenges & costs
- If contractors or employees (be careful about “contractors” and growing backlash against “gig work”)
- HR, payroll, taxes, reporting, etc
- Government Red-tape
  - City, County, State, US, Other Countries
  - Remote
  - HIPAA (especially remote considerations)
- 5 Areas of study & business opportunities (increasingly complex)
  1. Laypersons
  2. Recreational facilitator
  3. Entertainment settings
  4. Educational settings
  5. Therapeutic settings
- Branding & marketing
  - Professional mannerisms, attire, environment, equipment, etc.
  - Small business resources
  - Virtual offices
  - Fiverr & similar
  - Website
- RPG Professional Development Options
  - Variety of development pathways illustrated examples
  - Self-training
  - Formal training
  - Additional / optional approaches
  - Bringing into your own existing work’s facility
  - Independent contractor (lucrative but lots of hours building client base, and lean income initially), lots more paperwork & legal issues
- Employment opportunities & where to look.
  - RPG Research (volunteer, unpaid)
  - RPG Therapeutics LLC (paid) Example income ranges depending on role and contract: \$15 to \$250+ per hour.
  - Other possibilities
  - Application & training process for RPG Research
  - Application & employment process for RPG Therapeutics LLC
- Additional Resources

- Mini-list summary of a few key benefits.
  - QUIZ: Audience Assessment
  - Q&A
  - What's next?
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- End of workshop. More available at RPG Tour location in Northwest parking lot of the Peppermill, all 4 days of conference, see RPG Tour schedule in handouts and on listed websites.